



Your Corporate Transport Solution Partner

COMPANY PROFILE



2025

Dear Sir/Madam

We are pleased to introduce Mayfair Travels, a trusted name in the Car Rental & Bus Services industry for over 23 years. Established in 2002, we have built a strong reputation for reliable service, customer satisfaction, and operational excellence.

Why Choose Mayfair Travels?

- **Proven Track Record:** We have consistently delivered high-quality service without compromise.
- **Customer-Centric Approach:** Our priority is to keep our customers satisfied by offering top-notch services at competitive rates.
- **Extensive Fleet:** We operate 150 vehicles daily, including 53 self-owned vehicles.
- **Experienced Team:** Our staff and chauffeurs are well-trained, professional, and committed to safety and comfort.
- **Robust Operations:** With an annual turnover of approximately ₹7 crores, we have the infrastructure and expertise to handle diverse transportation needs.

Our Services

We offer a modern fleet of cars and buses equipped with advanced logistics support to ensure efficient transportation solutions. Our services are tailored to meet the needs of businesses, corporate clients, and individuals.

At Mayfair Travels, we believe that service quality is at the heart of everything we do. Our technology-driven operations, coupled with a customer-focused approach, enable us to provide seamless and reliable transport solutions.

We would love the opportunity to collaborate with your esteemed organization. Please feel free to reach out for any business inquiries or transportation requirements.

Looking forward to a mutually beneficial partnership.

**Complete
Transport
Solutions**

OUR UNIQUE SELLING PROPOSITION

Listed below are Mayfair Travels' unique selling propositions:

- Prompt Customer Service.
- New fleet and range of cars.
- (24 hours – 7 days a week – 365 days a year) Reservations and Operations service.
- Uniformed, English speaking chauffeurs, having sound knowledge of the city roads, equipped with cell phones, regularly trained in the art of warm hospitality and updated with the latest vehicle and road safety measures.
- Centralised Reservation and Billing.
- 100% billing transparency.
- Prompt dispatch of replacement vehicle in case of a breakdown.
- Comprehensively insured cars.
- Skilled team of professionals to service and manage the quality and logistics of our fleet.

Reliable
Safe
Efficient

KEY FEATURES FOR MORE TRANSPERANCY

At Mayfair Travels, safety and security are at the heart of everything we do. With a strong commitment to customer satisfaction, operational transparency, and advanced technology, we ensure a seamless and secure transportation experience.

Our Unique Selling Propositions (USP):
Unmatched Safety & Security

- **Fully Insured Fleet:** All our vehicles are comprehensively insured, ensuring peace of mind for our passengers.
- **Highly Trained Chauffeurs:**
Uniformed, English-speaking professionals trained in defensive driving, road safety, and emergency response. Equipped with mobile phones for instant communication.
- ✓ **Real-Time Vehicle Tracking:** Our advanced GPS tracking system allows guests and coordinators to monitor live location updates for enhanced safety.
- ✓ **Immediate Vehicle Replacement:** In case of a breakdown or emergency, we ensure a prompt replacement vehicle to avoid any inconvenience.
- ✓ **Strict Safety Protocols:** Regular vehicle maintenance, safety inspections, and driver training ensure top-tier security for every journey.

Reliable & Transparent Transport Solutions

- **24/7/365 Operations & Reservations:** We provide round-the-clock services to ensure uninterrupted travel.
- **New & Well-Maintained Fleet:** A modern range of cars and buses, equipped with the latest safety and comfort features.
- **Centralized Reservation & Billing:** Easy and transparent booking & invoicing processes.
100% Billing Transparency: No hidden charges—clear, upfront pricing for all our services.
- **On-Site Implant Support:** For high-volume corporate clients, we provide a dedicated on-site coordinator for seamless transportation management.

Advanced Technology for Maximum Efficiency & Control

- **GPS-Based Full-Day Movement Reports:** Clients receive detailed reports of vehicle movements for operational clarity.
- **Digital Duty Slips:** A mobile-based digital duty slip system ensures efficient record-keeping and accuracy.
- **Customer Feedback System:** After every trip, a digital feedback form is shared with the duty slip for service transparency.

Your Safety, Our Priority! Travel with Confidence with Mayfair Travels.

We look forward to providing you with a safe, secure, professional transportation experience. Contact us today to discuss your requirements!

For additional information, please get in touch with us

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**Your Safety,
Our Priority**

OUR OFFERINGS

■ Customized Monthly Rentals:

To meet the requirements, where the car is required for a longer duration wherein the corporate demands a hassle free transportation for its executives on a monthly basis. It helps corporate clients budget their expenses on a month-to-month Basis. The package can be customized with car, fuel and chauffeur

■ Short Term Hire (transfers / Inter & Intra-city travel):

To meet ad hoc short-term transportation needs for airport transfers, full day or inter-city usage by your travelling executives or company guests.

■ Short Messaging Service (SMS) pre-alert:

Customers are informed via Short Messaging Service (SMS) pre-alerts on their cell phones an hour in advance, with details of their pick-up car registration number, Chauffeur's name and his cell number along with the 24 help desk contact numbers. Thus, our customer's are comfortable knowing that there is a car, chauffeur waiting for him/her upon their arrival and empowers them to contact the chauffeur/help desk in case of any change/modification in their travel plans.

■ Ground transportation for Conferences and Events:

A team of professionals handles the entire ground transportation for conferences and events along with meet and greet service at airport.

■ Site seeing packages:

Packages designed for the leisure traveller and corporate guest who wish to see the city or nearby locations of tourist interest.

■ Tailor made packages:

We offer tailor made packages which suits the need of client

■ Special luxury customized package for Corporates:

To meet the requirements, where the car is required for a longer duration wherein the corporate demands a hassle free transportation within budget for its executives on a monthly basis. We offer luxury customized package with Car Fuel & Chauffer which helps

OUR CHAUFFERS

We at Mayfair Travels firmly believe that our Chauffeur's are the backbone of our organization. We take pride in offering the best facilities and benefits to our Chauffeur's.

Under the leadership and guidance of Mr. Yogiraj Dhamdhere, have become great professionals and fine individuals. As one of the oldest and fastest growing Transport Solutions organization we offer unmatched perks to our Chauffeur's.

We undertake special training programs and provide them with complete assistance to help them improve their performance.

Training and Certification Programs

We provide training in road safety and basic car maintenance to the chauffeur's.

We have collaborated with Maharashtra Centre for Entrepreneurship Development to conduct a certificate course in Performance Improvement Program for our chauffeur's, which has tremendously increased their professionalism and confidence.

We also undertake training programs in stress and time management to help them cope with their shortcomings effectively.



Swift Desire



Hyundai Xcent



Premium

Honda City



Full Size

Nissan Sunny



Toyota Innova



Mahindra Scorpio



Buses

Tempo Traveller 17 / 32 SEATER



Buses 40 Seater



OUR PRESTIGIOUS CLIENTS

- John Deere India Pvt .Ltd Pune works.
- Bosch Chassis Systems India Pvt Limited. Chakan
- Amul India (Gujarat Co-operative Milk Marketing Federation Ltd)
- John Deere Technology Center, Magarpatta .Pune
- Turbo Energy Private Limited
- FPS INNOVATION LABS PVT LTD
- Global Advertisement Services Pvt. Ltd
- MESON Valves India Limited

Partner with us for
**Complete
Transport
Solutions**



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Thanking You

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